

Q&A IDA-GDF-MED-2023-1 – 01 MARCH 2023

Q1: As per the clause 1.4 the deadline to submit the tender is 03-03-2023 which is too short, so we request you to please extend the deadline.

A1: Considering the technical information readily available in CDP, the deadline given is adequate for tender submission for a single product

Q2: As per clause 2.1.5 b – Please confirm do we have to submit any documents for environmental sustainability

A2: Not required

Q3: As per clause 2.2.6 request you to please share the Class A country list

A3: Please consult TB-related data by country, available on the StopTB website at the following link http://www.stoptb.org/resources/cd/MappingTool_Main.html

Q4: As per the Technical Evaluation criteria on page 16 request you to please explain what is meant by consignment stock

A4: Please refer to the footnote on page 13 of the ITB document and in Annex A

Q5: Request you to please specify the regular quantity and high quantity for giving lead time

A5: There is no ceiling quantity to differentiate between regular and high quantity for Guaranteed delivery lead time for this product at this point. So only one lead time is sufficient.

Q6: This is a new product so there will be low demand as countries are still adapting to the new guidelines, thus request to take the product under SRS and at a batch size quantity

A6: This suggestion is noted

Q7: As per the Technical Evaluation criteria on page 16 Highest number of product registration in countries will be considered, as this is a new product so request you to consider countries which are planned for registration as well in tender evaluation.

A7: Please refer to clause 3.2.6

Q8: As per the clause mentioned on page 17, How average performance will be calculated? Please explain

A8: Please refer to ** Past delivery lead time performance on pages 16-17

Q9: As per clause 3.8.7 "The competitive range of the Bids quoted is considered to be within a maximum delta of +15% from the average price of all eligible products of the same Bid Item. Suppliers that quote a price per unit that falls outside of the competitive range may still be awarded LTAs."

We request you to remove +15% maximum delta clause as there are only two suppliers for this product and each one should get allocation

A9: The 15% maximum delta will not be removed

Q10: How the market share % will be allocated between the suppliers as it is a new product

A10: Please refer to clause 3.9.4

Q11: In reference to Annex A - please can you let us know what is Pa-200-(L) and Pa-200-(B) & also please confirm one can quote for both Pa-200-(L) and Pa-200-(B)?

A11: (L) is for packaging in a bottle, and (B) is for a blister. Both loose and blister packs will be considered as the same product under this ITB. Please provide in Annex A the price information for the packaging as approved in CDP