

# GDF: Connecting People, Programs, and Policies to TB Innovations

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34<sup>th</sup> Meeting of the Stop TB Partnership Coordinating Board 29 September, 2021 Geneva - remote



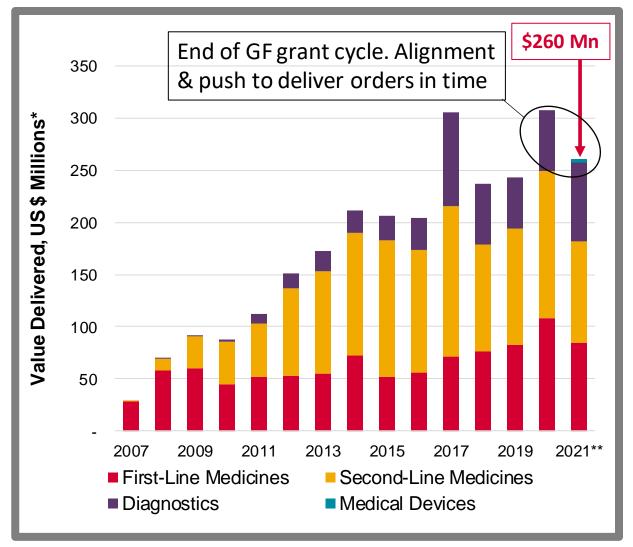


#### **Session Overview**

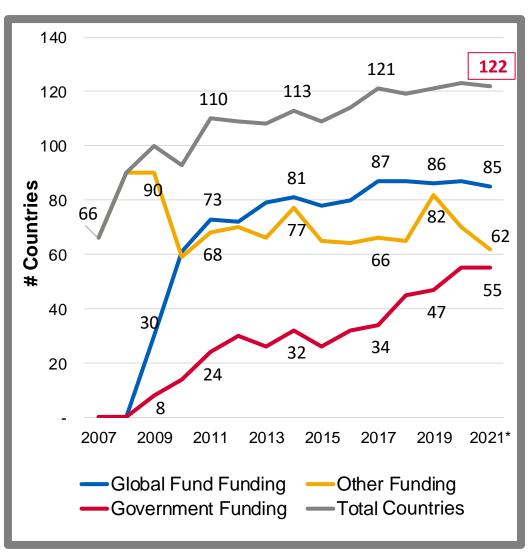
- 1. 2021 Key Highlights, Recent Product Launches & Introduction Update
- 2. New Tools on the Horizon: Opportunities & Challenges
- 3. Market Mapping and Partnering to Optimize Access & Incentivize Innovation



## GDF 2021 Procurement Estimates: ~\$260Mn to 122 Countries



\*Value includes product and shipping costs; \*\*2021 projection as of Sep 2021



\*2021 projection as of Sep 2021



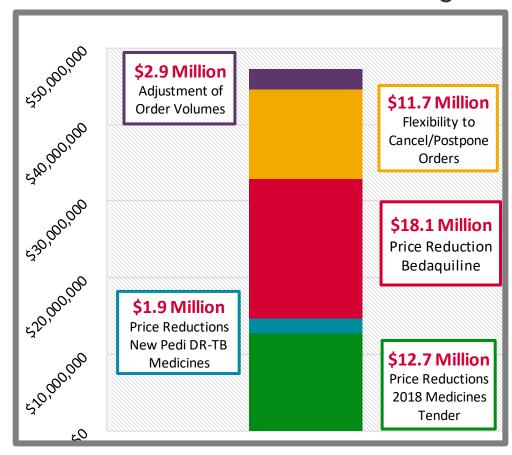


## GDF 2020 Savings: 30% Higher than Projected in Nov 2020

\$36.4 Million 2020 Projected Savings



\$47.2 Million 2020 Actual Savings\*



\*Equivalent to:15% of total sales; 1.1Mn DS-TB treatments



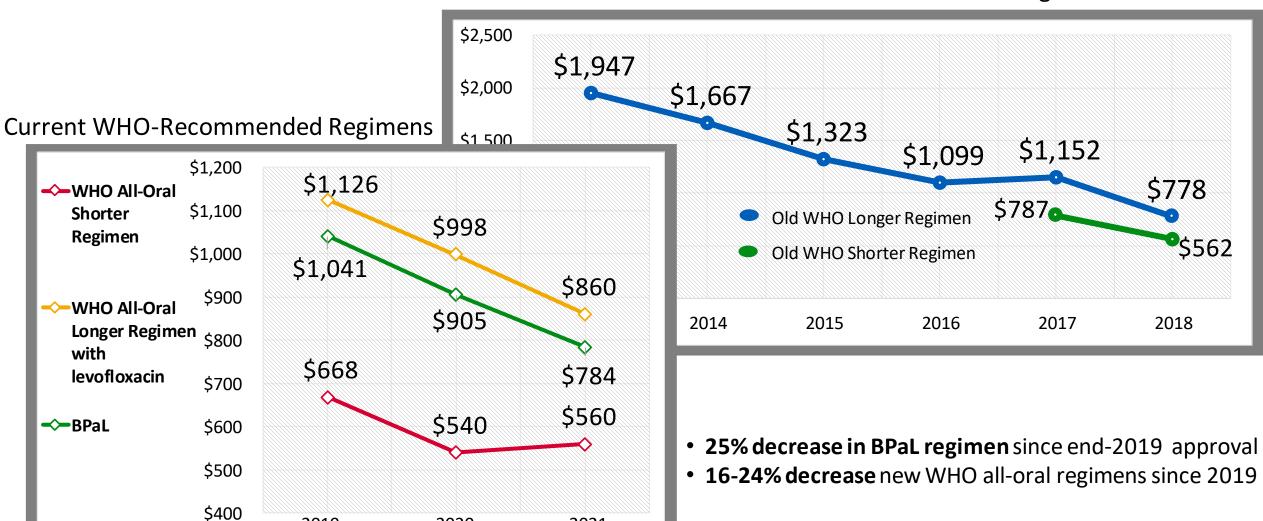
# **DR-TB Regimen Price Reductions**

2019

2020

#### Past WHO-Recommended Regimens

Price decreases despite stagnant demand/volumes



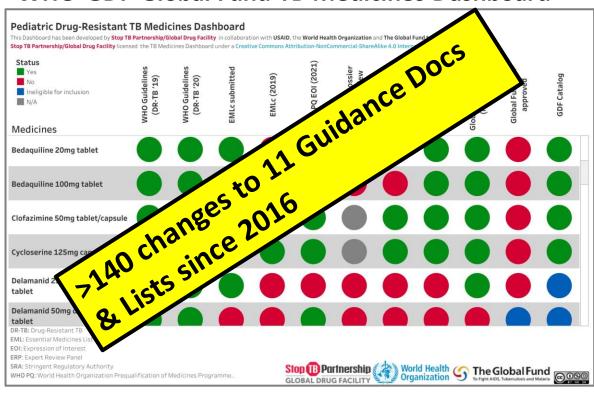
2021



## TB Procurement and Market-Shaping Action Team (TPMAT)

Stakeholder Coordination & Alignment, Product Mapping & Prioritization

#### WHO-GDF-Global Fund TB Medicines Dashboard



http://www.stoptb.org/gdf/medicinesdashboard/

#### **Recommendations Currently Under Review:**

- 20 Changes to 2021 WHO Model Essential Medicines List
- 4 Changes to GF Round 24 ERP Expression of Interest



http://www.stoptb.org/gdf/tpmat/



Recent Product Launches: Child-Friendly, DR-TB Formulations\* (final)



All 11 WHO-Recommended DR-TB Medicines
Now Available & Accessible
Despite Market Size of
<1,000 Treatments/Year

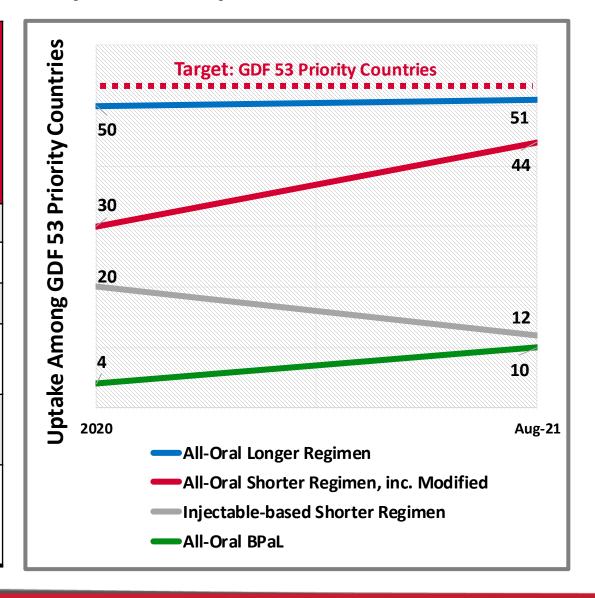


\*Blue indicates 2 suppliers



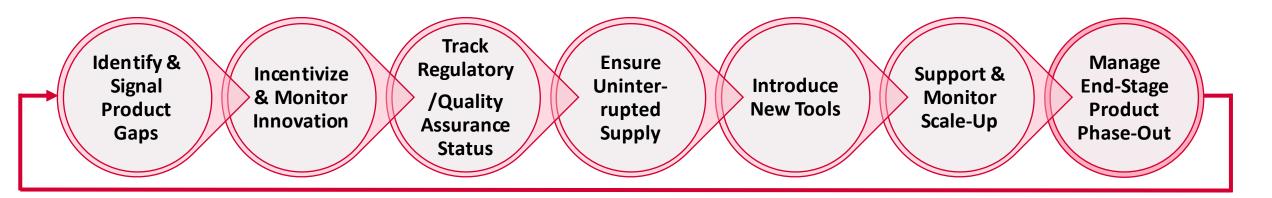
## Introduction of New TB Medicines & Regimens (Jun 2021)

| Phase                                 | New TB Medicines and<br>Regimens                                     | GDF Board KPI Progress (# Countries Introduced/ # Priority Countries) | #<br>Countries<br>Procuring<br>from GDF |
|---------------------------------------|--|---|---|
| 1                                     | Paediatric FDCs (DS-TB)  | 25/25   | 99                                      |
|                                       | Bedaquiline 100mg  | 25/25   | 112                                     |
|                                       | Delamanid 50mg   | 26/26   | 88                                      |
| 2-3                                   | Paediatric DR-TB<br>formulations                                     | ,   |   |
| 3 All-oral, longer regimens for DR-TB |  | 51/53   | N/A                                     |
|                                       | All-oral, BDQ-based<br>shorter regimens for DR-<br>TB, inc. Modified | 44/53   | N/A                                     |





# **GDF and TB Procurement & Market-Shaping Action Team (TPMAT)**



#### **Approach to Life-Cycle Management is end-to-end:**

- Historically, product-specific approach used
- Even new regimen introduction involved substituting one medicine with another
- But new research is generating many new drugs and treatment options, leading to frequent changes in WHO guidelines
  - Drugs no longer used for DS-TB or DR-TB; now see overlap in use of drugs for both types of TB
  - Multiple regimens, each have different impact on demand for a particular drug
  - Shorter regimens ultimately result in even smaller global market
- Innovation is most welcome! But, increasingly challenging to manage market to optimize access



# **TB Regimen Evolution- New Tool Horizon Scanning**

|                    |                 | 2017                       | 2021                             | >2022                         |
|--------------------|-----------------|----------------------------|----------------------------------|-------------------------------|
| Drug- Sensitive TB | Regimens        | 1 Rifampicin-based regimen | New Rifapentine-Based<br>Regimen | New drugs & many new regimens |
|                    | Duration        | 6 months                   | 4 months                         | < 4 months                    |
|                    | Overlap w/DR-TB | None                       | Starting to overlap              | Increased overlap             |
|                    | FDC Available   | Yes                        | No                               | No                            |
|                    | Market          | Consolidated               | Potential to Fragment            | Increased Fragmentation       |

|                   |               | 2010-2015                          | 2016-2019                      | >2022                         |
|-------------------|---------------|------------------------------------|--------------------------------|-------------------------------|
| Drug-Resistant TB | Regimens      | Many injectable-<br>based regimens | Move towards all-oral regimens | New drugs & many new regimens |
|                   | Duration      | 18-24 months                       | 9-20 months                    | < 6 months                    |
|                   | FDC Available | No                                 | No                             | No                            |
|                   | Market        | Fragmented                         | Fragmented                     | Increased Fragmentation       |

## **Goal:** Pan-TB Regimen(s)

- ✓ Same treatment for DS-TB & DR-TB
- ✓ Likely to include new& newer drugs
- ✓ Market consolidation
- ✓ Safer
- ✓ Shorter
- ✓ FDC
- ✓ Pediatric formulation available early
- Quality Assured
- ✓ Multiple Suppliers
- ✓ Affordable



## **Treatment Evolution & Market Complexity Require Shift in Approach**



#### Regimen Road Maps

- Multiple medicines
- Multiple regimens
- One indication



#### **Market Access Maps**

- Multiple medicines, many new
- Multiple new regimens
- Multiple indications



#### **Product-Specific Road Maps**

- One medicine at a time
- One regimen
- One indication



- + Domestic financing
- + Decentralized procurement
- + Local supplier preference
- + New Suppliers
- + Products of unknown quality
- + Logistic challenges
- + Licensing Restrictions
- + More Players





## Summary

- Lots of progress in 2021, despite COVID impacts. Big push to support GF PRs with end-of-grant spending, new concept notes
- Dramatic surge in TB treatment research resulting in frequent WHO guideline changes
- Results are encouraging and welcomed as treatment becomes safer, shorter, easier to tolerate
- But numerous, competing regimens and other factors make it more challenging to manage/consolidate market to achieve access goals
- GDF and TPMAT will need to expand/alter approach to mapping and managing markets to keep suppliers engaged, minimize losses, and promote access to optimal, affordable, quality-assured treatments



#### **Thank You**

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