

27 July 2023

Q&A ITB-Iplus/GDF-MED/2023/3

Q1: Will documents required to be submitted for the tender (i.e. the Annexes) be accepted when signed by certified and time stamped electronic signatures in PDF format?

A1: Yes, certified and time stamped electronic signatures are acceptable

Q2: Please confirm **how past delivery performance** will be evaluated for a new supplier for this specific product?

A2: Please refer to clause 3.8.4 (Page 17)

Q3: Please confirm how **registration %** will be evaluated for new supplier? It should be done for **same or similar** products. (any other TB products)

A3: Please refer to clause 3.2.6 on product registrations and clause 3.8.4 on the scoring

Q4: Past delivery lead time performance, please can you specify/define **LTA period** which will be considered.

A4: Please refer to clause 3.8.4 (Page 16)

Q5: "The competitive range of the Bids quoted is considered to be within a maximum delta of +15% from the average price of all eligible products of the same Bid Item. Suppliers that quote a price per unit that falls outside of the competitive range may still be awarded LTAs." Considering it is a new product, with limited generic players this clause **should be removed**.

A5: No, clause 3.8.7 will not be removed

Q6: As the product was under patent we were not able to initiate the registration and send dossier to the country, considering that the product has become **off patent recently** we request you to consider the countries where we have **planned registration**.

A6: Please refer to clause 3.2.6

Q7: Market share allocation – It is mentioned that Primary/Secondary and Auxiliary allocation will be given, we request to give **tertiary allocation** as well to eligible supplier

A7: Please refer to clause 3.9.4.1

Q8: Market share allocation – Note: Based on the total estimated quantities to be procured, GDF/i+solutions expects to award two suppliers for the market share allocation, please confirm is this allocation including the originator? Request to keep primary, secondary and **tertiary allocation** and award to all the eligible suppliers.

A8: Please refer to clause 3.9.4.1.b

Q9: Is tiered price allowed to quote?

A9: No, please refer to clause 3.2.4

Q10: Please can you provide the **points bifurcation (points weightage)** for Technical Evaluation Criteria (3 points)?

A10: Please refer to clause 3.8.6

Q11: Since GDF has secured license from J&J to distribute BDQ in LMICs, this license encompasses any license which we hold. Given your license with the originator, why the supplier is required to fill, Annex L-Declaration of supply restrictions for BDQ 100 in LMICs?

A11: GDF and J&J have entered into a licensing agreement for bedaquiline. Bidders may have other, preexisting licensing agreements for bedaquiline with other entities. In the Annex L the Bidders are requested to inform of any restrictions the Bidders may have in terms of their own licensing or other legal obligations in place.