27 July 2023

Q&A ITB-Iplus/GDF-MED/2023/3

Q1: Will documents required to be submitted for the tender (i.e. the Annexes) be accepted when signed by certified and time stamped electronic signatures in PDF format?

A1: Yes, certified and time stamped electronic signatures are acceptable

Q2: Please confirm how past delivery performance will be evaluated for a new supplier for this specific product?

A2: Please refer to clause 3.8.4 (Page 17)

Q3: Please confirm how registration % will be evaluated for new supplier? It should be done for same or similar products. (any other TB products)

A3: Please refer to clause 3.2.6 on product registrations and clause 3.8.4 on the scoring

Q4: Past delivery lead time performance, please can you specify/define LTA period which will be considered.

A4: Please refer to clause 3.8.4 (Page 16)

Q5: “The competitive range of the Bids quoted is considered to be within a maximum delta of +15% from the average price of all eligible products of the same Bid Item. Suppliers that quote a price per unit that falls outside of the competitive range may still be awarded LTAs.” Considering it is a new product, with limited generic players this clause should be removed.

A5: No, clause 3.8.7 will not be removed

Q6: As the product was under patent we were not able to initiate the registration and send dossier to the country, considering that the product has become off patent recently we request you to consider the countries where we have planned registration.

A6: Please refer to clause 3.2.6
Q7: Market share allocation – It is mentioned that Primary/Secondary and Auxiliary allocation will be given, we request to give **tertiary allocation** as well to eligible supplier

A7: Please refer to clause 3.9.4.1

Q8: Market share allocation – Note: Based on the total estimated quantities to be procured, GDF/i+solutions expects to award two suppliers for the market share allocation, please confirm is this allocation including the originator? Request to keep primary, secondary and **tertiary allocation** and award to all the eligible suppliers.

A8: Please refer to clause 3.9.4.1.b

Q9: Is **tiered price allowed** to quote?

A9: No, please refer to clause 3.2.4

Q10: Please can you provide the **points bifurcation (points weightage)** for Technical Evaluation Criteria (3 points)?

A10: Please refer to clause 3.8.6

Q11: Since GDF has secured license from J&J to distribute BDQ in LMICs, this license encompasses any license which we hold. Given your license with the originator, why the supplier is required to fill, Annex L-Declaration of supply restrictions for BDQ 100 in LMICs?

A11: GDF and J&J have entered into a licensing agreement for bedaquiline. Bidders may have other, preexisting licensing agreements for bedaquiline with other entities. In the Annex L the Bidders are requested to inform of any restrictions the Bidders may have in terms of their own licensing or other legal obligations in place.